



LICENSE APPLICATION GUIDELINES:

Application Guidelines and Criteria for the Award of Public Telecommunications Individual and Standard Licenses

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1 AUTHORITY

These License Application Guidelines are issued in accordance with the provisions of [updated/new Act and Decree] and the Licensing Regulation adopted by TRA Decision O.

2 DEFINITIONS

Any terms not defined herein shall have the same meaning defined in the [updated/new Act].

2.1 Applicant

Applicant means the Person that is applying for a License.

2.2 Application

Application means the Application Form and related attachments that are submitted to the Authority.

2.3 Application Form

Application Form means the application forms for Individual and Standard Licenses as approved by the Authority and amended from time to time.

2.4 Standard License

Standard License means a License to provide Public Telecommunications Services and/or operate Public Telecommunications Networks (i) not requiring the use of Spectrum Rights, or (ii) requiring the use of Spectrum Rights that have been specifically exempted by the Authority from an Individual License requirement as specified under Section 3.1.

2.5 Individual License

Individual License means a License to provide Public Telecommunications Services and/or operate Public Telecommunications Networks that use in the provision of some or all services or operation of networks Spectrum Rights that have not been specifically exempted by the Authority from an Individual License requirement as specified under Section 3.1.

2.6 Guidelines

Guidelines means these guidelines regarding the Application Guidelines and Criteria for the Award of Public Telecommunications Individual and Standard Licenses, issued in accordance with the [updated/new Act].

2.7 Initial License Fee

Initial License Fee means the fee paid by the Applicant pursuant to Section 4.4 of these Guidelines.

2.8 License

License means an Individual License or Standard License

2.9 Licensee

Licensee means the holder of an Individual License or a Standard License.

2.10 Licensing Regulation

Licensing Regulation means the TRA Decision No. [x] adopting the Licensing Regulation.

2.11 Person

Person means any natural or legal person.

2.12 Regulatory Measures

Regulatory Measures means any instructions and regulatory decisions issued by the Authority in accordance with the Act.

2.13 Spectrum Rights

Spectrum Rights mean Frequency Spectrum that is assigned to the Licensee on an exclusive basis.

2.14 Authority

Authority means Telecommunications Regulatory Authority.

3 GENERAL LICENSING FRAMEWORK

1. Applicants are referred to TRA Decision No. __/2022 adopting the Licensing Regulation which describes the Individual and Standard licenses for which Applicants may apply.
2. Pursuant to the Licensing Regulation, the Application submission requirements and evaluation criteria set forth in these Guidelines will be used to award Individual and Standard Licenses.

3.1 Applications seeking use of Spectrum Rights

1. An Applicant whose Application concerns the right of use of Spectrum Rights shall apply for an Individual License.
2. The Authority has discretion in determining the number, nature, extent and conditionality of Spectrum Rights.
3. Applications for the use of Spectrum Rights shall be made in accordance with procedures determined by the Authority.

3.2 Applications seeking use of substantial amounts of access to public property

1. An Applicant who is not required to apply for an Individual License but seeks the right to use rights of access to public property, may apply for a Standard A License [unless the Authority determines that the rights of access to public property sought by the Applicant are not substantial, and that the Applicant may therefore apply for a Standard B license].
2. Applicants who are not required to apply for an Individual License and who are not seeking rights of access to public property, [or in respect of whom the Authority determines that the rights of access to public property sought are not substantial according to 3.2.1 above] shall apply for Standard B License.

3.3 No undue restriction upon number of licenses

No restrictions are placed on the number of Licenses that may be granted to applicants that meet necessary criteria, other than when the necessity to employ rights of use of Spectrum Rights makes it impractical to accommodate unlimited numbers of suppliers in certain markets.

3.4 Duration of Licenses

Individual Licenses (excluding amended Licenses) shall be issued for a term of 15 years. Standard A licenses shall be issued for a term of 15 years. Standard B licenses shall be issued for a term of 10 years. Such Licenses shall be eligible for renewal in accordance with Article (17) of the Licensing Regulation.

3.5 Relevant documents

Interested parties may refer to the Authority's website for the Act, as well as for License application forms, applicable regulations and other relevant documents.

4 APPLICATION GUIDELINES

4.1 Omani Company

1. In order to apply for a License, the Applicant must either (i) be a company registered in Oman which is applying for a license to be issued in its name or (ii) establish a company in Oman, in whose name the License will be issued.
2. The Applicant shall provide the Authority with evidence of registration as required by the Ministry of Commerce and Industry and the Chamber of Commerce and Industry in the Sultanate. Registration evidence shall include the sponsor's details – if applicable – and authorized commercial activities.
3. In the case that the Applicant is not an Omani company the Applicant shall undertake to complete registration procedures and establish an Omani company/enterprise immediately upon the approval of the Authority.

4.2 Submission of Application

1. Applicants for a License must submit their Applications to the Authority in accordance with these Guidelines.
2. The Applicant should submit a completed Application Form for the license type appropriate to its needs (an Individual or Standard License form as contained in Annex A and Annex B and as published on the Authority website) in an envelope clearly marked "Individual Telecommunications License Application" or "Standard Telecommunications License Application". Each submission should also be provided in electronic format. The application should be delivered to the Authority at the following address:

HE The Executive President
Telecommunications Regulatory Authority
P.O. Box 3555, P.C. 111, Muscat
Sultanate of Oman
Email: [TRA to provide]
3. The original Application Form and Attachment to the Application Form shall be signed and submitted by a person or persons duly authorized to act on behalf of the Applicant.
4. If an Applicant requires additional space to answer a question in the Application Form, the response to the question should be included in a separate document showing clearly to which section of the Application Form it refers.
5. Each application should include a prescribed completed Attachment to the Application Form, a contents page, an executive summary highlighting the main points and salient features of the application, and any other documentation the Applicant considers necessary to support the application.
6. By virtue of having submitted an application, the Applicant will be bound by all terms, commitments, offers, proposals, plans and obligations stated in their application. It is the sole responsibility of the Applicant to ensure that the information and representations submitted in their applications are accurate in all aspects.

7. Any change in the information contained in the application form, and subsequent information provided to Authority, shall be immediately notified to Authority. If in its sole discretion the Authority considers the change in the information to be significant, or to have been received at a late stage, the Authority reserves the right to reject the Application in its entirety.

4.3 Payment of License Application Examination Fee

Applicants must pay the application examination fee within ten days of submission of the Application. The License Application Examination Fee is set in the Decision Specifying the License Fees for Providing Telecommunications Services. Failure to pay the fee would make the application ineligible and will not be considered. Applicants who submit an Application to the Authority and pay the application examination fee will be issued with a confirmation of receipt by the Authority.

4.4 Initial License Fee

1. Applicants are required to pay an Initial License Fee prior to the grant of the License.
2. The Initial Fee is set in the Decision Specifying the License Fees for Providing Telecommunications Services
3. The Initial License Fee is payable by bank draft or wire transfer to the Authority on or before the date of signing of the License.

4.5 Services Launch and Performance Bonds

The Authority reserves the right to request that an Applicant provides a performance bond in accordance with the Licensing Regulation.

4.6 Publication of Identity of Applicant

The Authority will publish the identity of the Applicant including the prospective shareholders of the prospective Licensee. The Authority reserves the right to disclose any information submitted by the Applicant which the Authority deems necessary.

4.7 Right of Rejection

The Authority has the right to reject an Application if the information provided in the Application is not submitted in compliance with the requirements set out in these Guidelines. Non-compliant Applications will not be evaluated by the Authority.

4.8 Right of Suspension by the Authority

The Authority has the right to suspend any License that was issued by the Authority based on information contained in the Application that is found by the Authority to be fraudulent or intentionally falsified.

4.9 Confidentiality of Information Provided in the Application

Applicants are required to indicate any confidential information provided in the Application and the justification for the treatment as such.

4.10 Provision of Additional Services Not Identified in Original Application

Once a License is granted, the Licensee may offer additional services that are permitted under such Licenses. However, if a Licensee seeks to provide additional services not originally identified in the original Application Form it must file a prior notification with the Authority not less than thirty (30) days before initiating the new service. It may prove necessary and appropriate for Authority to publish specific Regulatory Measures or terms related to particular types or forms of service or technologies. Licensees will be required to abide by such Regulatory Measures when issued.

5 QUALIFICATION REQUIREMENTS AND CRITERIA IN THE GRANT OF INDIVIDUAL LICENSES AND STANDARD A LICENSES

5.1 Qualification Requirements

Qualification requirements for Individual Licenses and Standard A Licenses are focused on ensuring that Applicants present an appropriate level of financial, managerial and technical means, experience and capabilities that demonstrate the conduct of the proposed business and the provision of services. Individual Licenses will be assessed in terms of the use of the relevant Spectrum Rights in a manner that benefits the public and that no impediments exist relating to the use of Spectrum Rights in granting the Individual License.

5.2 Qualification Criteria

1. Applicants for an Individual Licenses and Standard A Licenses must demonstrate that they can meet the qualification criteria specified below and provide the information and documents as stipulated in the Application Form in Annex A.
2. The Authority will take into account the following in its evaluation of the merits of the Applicant's proposal:
 - i. Contact Information
 - ii. Legal and Administrative Information
 - iii. Legal and Regulatory Track Record
 - iv. Applicant's Financial Information, Current Business and Resources
 - v. Applicant's Proposed Business Plan
 - vi. Applicant's Proposed Activities
 - vii. Omanization
3. The Authority may seek additional information from the Applicant arising out of an Application.

5.2.1 Contact Information

An Applicant is required to provide a name and contact details for the individual responsible for making the application within its organisation that will provide a contact point for the Authority for administrative and other purposes.

5.2.2 Legal and Administrative Information

1. In order to evaluate any controlling interest in the prospective Licensee, the Authority needs to know about its ownership structure and major beneficial owners. In some cases, the application for a license may be made in advance of a company being formed by a consortium. Such a consortium will be required to incorporate in order to form the legal Person that may be issued with the license. In order to make an application, the consortium is required to nominate one member to be the Applicant for the License.

2. In order to evaluate the application, the Authority needs the following information:
 - The major beneficial owners of the prospective Licensee and their level of beneficial ownership,
 - Or in the case where the prospective Licensee has yet to be incorporated, the expected major beneficial owners and their level of beneficial ownership.
3. A beneficial owner is defined as any individual who ultimately owns or controls a legal entity or arrangement, such as a company on whose behalf a transaction or activity is being conducted.
4. The level of beneficial ownership is the proportion of the prospective Licensee's shares ultimately owned by a beneficial owner.
5. A major shareholder is considered to be one with more than 5% of the voting share capital in the prospective Licensee at the time of License issue.
6. A major beneficial owner is considered to be one that ultimately owns (either directly or through other companies) more than 5% of the voting share capital of the prospective Licensee at the time of License issue.
7. The Authority reserves the right not to issue a license if the beneficial owners of the licensee at time of issue have significantly different levels of share ownership or beneficial ownership as measured by the proportion of the licensee's share capital ultimately owned by it on the day of license issue from that specified in the application.
8. Therefore, the Applicant must provide:
 - A list specifying the major prospective shareholders (those with more than 5% of the released voting share capital) in the prospective Licensee with the proportion of the released voting share capital each will hold at the time of License issue.
 - A list specifying the prospective major beneficial owners (those with more than 5% of the released voting share capital) of the prospective Licensee with the level of beneficial ownership each will hold at the time of License issue.
9. The Applicant must provide information about any golden share or other mechanism that gives control to any individual or group of shareholders.
10. The Applicant must provide the names, nationality and addresses of each corporate officer as required by the Application Form.
11. Where the Applicant is making an application on behalf of a consortium, the Applicant shall identify which specific consortium member(s) satisfies each relevant criterion in the Application. The Authority reserves the right not to issue a license if an identified consortium member is not a shareholder of the prospective licensee on the day of issue.
12. The Applicant should note that on the date of license issue the Applicant will be required to provide proof that (i) it is a Company registered in Oman, (ii) such company is validly registered with the Ministry of Commerce and Industry, and (iii) such company has an up-to-date Oman Chamber of Commerce and Industry

Certificate. In addition the Applicant will be required to provide updates to the lists of major shareholders and major beneficial owners provided on applying for a License, confirming their positions on the date of License issue.

13. Applicants must also provide such additional documentation specified in the Application Form.
14. The Authority will verify that the Application Forms and Attachments are signed and submitted by a person or persons duly authorized to act on behalf of the Applicant.

5.2.3 Legal and Regulatory Track Record

1. The Authority requires a statement from the Applicant that neither the Applicant nor any of its shareholders or any of its subsidiaries have not had a telecommunications license revoked.
2. The Authority also requires a statement from the Applicant that neither it, nor any of its Shareholders or any of its subsidiaries have ever been sanctioned by a regulatory authority for non-performance of telecommunications license terms and that they are not subject to any pending legal action by a regulatory body regarding non-compliance with a telecommunications license or regulation.
3. Where Applicants have been sanctioned, they will have the opportunity to provide proof of remedial action as described in the Application Form so that the Authority can make a determination on their Application.
4. No Application will be considered by the Authority if, following appropriate notification, any outstanding license fees or any other fees are owed by the Applicant to the Authority.
5. The Applicant must provide confirmation that no major shareholder was convicted in a criminal activity or case of moral turpitude in the last 5 years.

5.2.4 Applicant's Financial Information, Current Business and Resources

1. The Authority requires confirmation from the information provided in the Application Form that the Applicant has the necessary creditworthiness and financial resources to execute its proposed business plan and that sufficient evidence has been provided of its financial capabilities.
2. The Authority's aim is to determine whether the information provided by the Applicant is accurate, complete and consistent with its proposed approach and whether:
 - i. The Application demonstrates that the level of funding is sufficient to support the proposed licensable activities identified in the Application; and
 - ii. The Application demonstrates that the funding sources are reliable and the creditworthiness of the Applicant and all major shareholders are acceptable.
3. In accordance with requirements of the Application Form, the Authority will analyze the information submitted to determine whether the Applicant has demonstrated that the management, organizational and technical resources are adequate and consistent to carry out the proposed activities.

4. Applicants will specifically need to identify:
 - i. The corporate structure by providing organizational charts and describing the relationship between the Applicant, its shareholders and the Applicant's subsidiaries;
 - ii. How the organizational structure will support the proposed activities;
 - iii. The management structure as well as the experience of key management and key personnel;
 - iv. Its experience in the sector or any entities owned by the Applicant's shareholders in Oman and/or elsewhere in the world and how such experience will enable them to carry out the proposed activities;
 - v. Its technical plans, technology, resources and experience and how such resources will contribute to the proposed activities; and
 - vi. In the case of Individual License Application, how the Spectrum Rights will be used in an efficient manner (including information on start-date, coverage and roll-out plans and quality of service targets).

5.2.5 Applicant's Proposed Business Plan

1. Applicants will be required to submit details of its proposed business, financial and funding plans for an additional five years beyond its first year of proposed operations.
2. Detailed business plans, including the profit and loss accounts, balance sheets and cash flow statements. All assumptions used (e.g. asset depreciation policy, subscriber projections, annual increase/decrease in operating expenditure) shall be clearly explained.
3. Applicants will be required to demonstrate how the technical, managerial and financial capabilities support the proposed plan and market forecasts. Applications will be evaluated in terms of consistency, completeness of information and accuracy.

5.2.6 Applicant's Proposed Activities

1. In the case of an Individual License Application, the Authority will analyze details of the Applicant's requirement to use Spectrum Rights and telecommunications infrastructure that the Applicant is planning to put in place in accordance with the requirements of the Application Form.
2. In both the cases of an Individual License Application and a Standard A License Application, the Authority will analyse the Applicant's description of its proposed activities including all the services it intends to provide, and the management and technical resources required.

5.2.7 Omanization

The Authority shall analyze the Applicant's proposals to train Omani nationals to man positions at all levels of the organization structure.

5.3 Evaluation of Applications for Individual Licenses and Standard A Licenses

5.3.1 Examination of the Application

1. The Authority will examine the Application to ensure that it satisfied the Qualification Criteria contained in the Licensing Regulation and these Guidelines.
2. The Authority will evaluate the Application Form within two months from submission, depending on the completeness and accuracy of documents and required information.

5.3.2 Prompt provision of Information

The Applicant must provide promptly technical details or clarifications that are requested by the Authority. In accordance with Article (51) of the Licensing Regulation, if the Applicant fails to respond within 40 working days of the date of the Authority's request, the Application will be rejected or deemed to have been rejected by the Authority, unless there are special circumstances as determined by the Authority.

5.3.3 Publication of Name of Applicant

1. If the Authority determines the Application to be complete, then within ten working days of such determination, the Authority will publish on its website the name of the Applicant and the type of license applied for to allow for public comment. Interested parties will have a period of 15 business days to inform the Authority of any reason why the Applicant would not meet the relevant Qualification Criteria.
2. The Authority will review and assess such information prior to issuing a license to that particular Applicant.

5.4 Completion of the Evaluation of the Application by the Authority

1. After completion of evaluation of the Application by the Authority, the Applicant will be informed in writing of the Authority decision. If the Application is approved by the Authority, the Applicant will be required to:
 - i. Pay the Initial License Fees in compliance with section 4 of these Guidelines.
 - ii. Form the required company to be eligible for the relevant license.
 - iii. Post any performance bond required by the Authority.
 - iv. Implement any other actions as directed by the Authority that are necessary for granting the license.
2. Failure to comply with these obligations within a timeframe specified by the Authority (or other reasonable period when no timeframe has been specified by the Authority) may result in cancellation of the approved Application by the Authority.

5.5 Rejection of Applications

1. Applicants will not qualify for an award of a License and the Authority may reject the Application for any of the following reasons:
 - i. In the case of an Individual License Application, when the particular services identified under the scope of activity for which the Applicant has applied is

dependent on use of Spectrum Rights and such Spectrum Rights are not available (including where they are reserved for other purposes or not available for current assignment);

- ii. The Applicant is not in compliance with the qualification criteria for license award and has not provided the required information in the Application Form and/or provided the necessary clarifications to the satisfaction of the Authority;
 - iii. The Applicant, any of its major shareholders or entities directly controlled by the Applicant or its major shareholders, holds or has held a telecommunications license in Oman or other markets, and has been found to have a track record of material legal or regulatory non-compliance;
 - iv. The Applicant or any of its major shareholders is prohibited under the Act or any other law of the Sultanate of Oman from holding a License or otherwise carrying on business in the Sultanate;
 - v. When facts presented to the Authority as a part of the Application demonstrate that the Applicant does not possess the minimum required capital, the financial competence for the required investment or the experience or relevant know-how to satisfy the terms of the award of the License;
 - vi. Where, following appropriate notification, an outstanding license fee or any other fees are owed by the Applicant or a major shareholder to the Authority;
 - vii. When facts demonstrate that the License cannot be granted for reasons of national security, safety, and/or technical limitations; and
 - viii. Where it has been less than two years since non-renewal of a License issued to the Applicant or any of their major shareholders in accordance with Article (17) in the Licensing Regulation.
 - ix. Any other reason, which the Authority deems important to reject the application. Such reasons, however, shall be specified in the rejection letter.
2. In the event that the Authority notifies an applicant that its application has been rejected, the applicant may not submit another application for any other license for one year from the date of notification of the rejection. The Authority may consider waiving this condition on a case-by-case basis.

6 QUALIFICATION REQUIREMENTS AND CRITERIA IN THE AWARD OF STANDARD B LICENSES

6.1 Qualification Requirements

Qualification requirements for Standard B Licenses are focused on ensuring that Applicants are fit and proper persons to hold a License.

6.2 Qualification Criteria

1. Applicants for a Standard B License must demonstrate that they can meet the qualification criteria specified below and provide the information and documents as stipulated in the Application Form in Annex B.
2. The Authority will take into account the following in its evaluation of the merits of the Applicant's proposal:
 - i. Contact Information
 - ii. Legal and Administrative Information
 - iii. Applicant's Financial Information
 - iv. Applicant's Proposed Business Plan
 - v. Applicant's Proposed Activities
 - vi. Omanization
3. The Authority may seek additional information from the Applicant arising out of an Application.

6.2.1 Contact Information

An Applicant is required to provide a name and contact details for the individual responsible for making the application within its organisation that will provide a contact point for the Authority for administrative and other purposes.

6.2.2 Legal and Administrative Information

1. In order to evaluate any controlling interest in the prospective Licensee, the Authority needs to know about its ownership structure and major beneficial owners. In some cases, the application for a license may be made in advance of a company being formed by a consortium. Such a consortium will be required to incorporate in order to form the legal Person that may be issued with the license. In order to make an application, the consortium is required to nominate one member to be the Applicant for the License.
2. In order to evaluate the application, the Authority needs the following information:
 - The major beneficial owners of the prospective Licensee and their level of beneficial ownership,
 - Or in the case where the prospective Licensee has yet to be incorporated, the expected major beneficial owners and their level of beneficial ownership.

3. A beneficial owner is defined as any individual who ultimately owns or controls a legal entity or arrangement, such as a company on whose behalf a transaction or activity is being conducted.
4. The level of beneficial ownership is the proportion of the prospective Licensee's shares ultimately owned by a beneficial owner.
5. A major shareholder is considered to be one with more than 5% of the voting share capital in the prospective Licensee at the time of License issue.
6. A major beneficial owner is considered to be one that ultimately owns (either directly or through other companies) more than 5% of the voting share capital of the prospective Licensee at the time of License issue.
7. The Authority reserves the right not to issue a license if the beneficial owners of the licensee at time of issue have significantly different levels of share ownership or beneficial ownership as measured by the proportion of the licensee's share capital ultimately owned by it on the day of license issue from that specified in the application.
8. Therefore, the Applicant must provide:
 - A list specifying the major prospective shareholders (those with more than 5% of the released voting share capital) in the prospective Licensee with the proportion of the released voting share capital each will hold at the time of License issue.
 - A list specifying the prospective major beneficial owners (those with more than 5% of the released voting share capital) of the prospective Licensee with the level of beneficial ownership each will hold at the time of License issue.
9. The Applicant must provide information about any golden share or other mechanism that gives control to any individual or group of shareholders.
10. The Applicant must provide the names, nationality and addresses of each corporate officer as required by the Application Form.
11. Where the Applicant is making an application on behalf of a consortium, the Applicant shall identify which specific consortium member(s) satisfies each relevant criterion in the Application. The Authority reserves the right not to issue a license if an identified consortium member is not a shareholder of the prospective licensee on the day of issue.
12. The Applicant should note that on the date of license issue the Applicant will be required to provide proof that (i) it is a Company registered in Oman, (ii) such company is validly registered with the Ministry of Commerce and Industry, and (iii) such company has an up-to-date Oman Chamber of Commerce and Industry Certificate. In addition the Applicant will be required to provide updates to the lists of major shareholders and major beneficial owners provided on applying for a License, confirming their positions on the date of License issue.
13. Applicants must also provide such additional documentation specified in the Application Form.
14. The Authority will verify that the Application Forms and Attachments are signed and submitted by a person or persons duly authorized to act on behalf of the Applicant.

6.2.3 Applicant's Financial Information

1. The Authority requires confirmation from the information required by the Application Form that the Applicant has the necessary creditworthiness and financial resources to execute its proposed activities and that sufficient evidence has been provided of its financial capabilities.
2. The Authority's aim is to determine whether the information provided by the Applicant is accurate, complete and consistent with its proposed approach and whether:
 - i. The Application demonstrates that the level of funding is sufficient to support the proposed licensable activities identified in the Application; and
 - ii. The Application demonstrates that the funding sources are reliable and the creditworthiness of the Applicant and all major shareholders are acceptable.

6.2.4 Applicant's Proposed Business Plan

1. Applicants will be required to submit details of their proposed business, financial and funding plans for an additional three years beyond its first year of proposed operations.
2. Applicants will be required to demonstrate how the technical, managerial and financial capabilities support the proposed plan and market forecasts. Applications will be evaluated in terms of consistency, completeness of information and accuracy.

6.2.5 Applicant's Proposed Activities

The Authority will analyze the Applicant's description of its proposed activities including all the services it intends to provide, and the management and technical resources required.

6.2.6 Omanization

The Authority shall analyze the Applicant's proposals to train Omani nationals to man positions at all levels of the organization structure.

6.3 Evaluation of Applications for Standard B Licenses

6.3.1 Examination of the Application

1. The Authority will examine the Application to ensure that it has satisfied the Qualification Criteria contained in the Licensing Regulation and these Guidelines.
2. The Authority will evaluate the Application Form within two months from submission, depending on the completeness and accuracy of documents and required information.

6.3.2 Prompt provision of Information

The Applicant must provide promptly technical details or clarifications that are requested by the Authority. In accordance with Article (51) of the Licensing Regulation, if the Applicant fails to respond within 40 working days of the date of the Authority's request, the Application will be rejected or deemed to have been rejected by the Authority, unless there are special circumstances as determined by the Authority.

6.3.3 Publication of Name of Applicant

1. If the Authority determines the Application to be complete, then within ten working days of such determination, the Authority will publish on its website the name of the Applicant and the type of license applied for to allow for public comment. Interested parties will have a period of 15 days to inform the Authority of any reason why the Applicant would not meet the relevant Qualification Criteria.
2. The Authority will review and assess such information prior to issuing a license to that particular Applicant.

6.4 Completion of the Evaluation of the Application by the Authority

1. After completion of evaluation of the Application by the Authority, the Applicant will be informed in writing of the Authority decision. If the Application is approved by the Authority, the Applicant will be required to:
 - i. Pay the Initial License Fees in compliance with section 4 of these Guidelines.
 - ii. Form the required company to be eligible for the relevant license.
 - iii. Post any performance bond required by the Authority.
 - iv. Implement any other actions as directed by the Authority that are necessary for granting the license.
2. Failure to comply with these obligations within a timeframe specified by the Authority (or other reasonable period when no timeframe has been specified by the Authority) may result in cancellation of the approved Application by the Authority.

6.5 Rejection of Applications

1. Applicants will not qualify for an award of a License and the Authority may reject the Application for any of the following reasons:
 - i. The Applicant is not in compliance with the qualification criteria for license award and has not provided the required information in the Application Form and/or provided the necessary clarifications to the satisfaction of the Authority;
 - ii. The Applicant, any of its major shareholders or entities directly controlled by the Applicant or its major shareholders, holds or has held a telecommunications license in Oman or other markets, and has been found to have a track record of material legal or regulatory non-compliance;
 - iii. The Applicant or any of its major shareholders is prohibited under the Act or any other law of the Sultanate of Oman from holding a License or otherwise carrying on business in the Sultanate;
 - iv. When facts presented to the Authority as a part of the Application demonstrate that the Applicant does not possess the minimum required capital, the financial competence for the required investment or the experience or relevant know-how to satisfy the terms of the award of the License;
 - v. Where, following appropriate notification, an outstanding license fee or any other fees are owed by the Applicant or a major shareholder to the Authority;

- vi. When facts demonstrate that the License cannot be granted for reasons of national security, safety, and/or technical limitations; and
 - vii. Where it has been less than two years since the non-renewal a License issued to the Applicant or any of their major shareholders in accordance with Article (17) in the Licensing Regulation.
 - viii. Any other reason, which the Authority deems important to reject the application. Such reasons, however, shall be specified in the rejection letter.
2. In the event that the Authority notifies an applicant that its application has been rejected, the applicant may not submit another application for any other license for one year from the date of notification of the rejection. The Authority may consider waiving this condition on a case-by-case basis.



ANNEX A

APPLICATION FORM FOR PUBLIC TELECOMMUNICATIONS NETWORK SERVICES INDIVIDUAL LICENSE AND STANDARD A LICENSE

SUMMARY OF REQUIREMENTS FOR APPLICATION FORM FOR INDIVIDUAL LICENSE AND STANDARD A LICENSE

Applicants are referred to Section 4 of the License Application Guidelines for complete requirements.

A Summary of Requirements for Application Form for Individual License and Standard A License is provided below.

One original and three (3) copies of the appropriate completed Application Form in an envelope clearly marked "Individual/Standard A Telecommunications License Application" addressed to:

HE The Executive President
Telecommunications Regulatory Authority
P.O. Box 3555,
P.C. 111,
Muscat
Sultanate of Oman

Applicants are required to pay the License Application Examination Fee in advance. The License Application Examination Fee is set in the Decision Specifying the License Fees for Providing Telecommunications Services. Failure to pay the fee would make the application ineligible and it will not be examined.

Applicants are required to pay an Initial License Fee by bank draft or wire transfer to the Authority prior to the grant of the License. The Initial Fee is set in the Decision Specifying the License Fees for Providing Telecommunications Services.

The original Application Form and its Attachment shall be signed and submitted by a person or persons duly authorized to act on behalf of the Applicant.

The Authority shall be under no obligation to accept or evaluate an Application if the information submitted is incomplete, inaccurate or false or if it is not submitted in strict compliance with the requirements set out in the Application Form.

Applicants are required to indicate any information provided in the Application Form for which confidential treatment is being sought and the justification for such treatment.

If the Applicant requires additional space to answer the questions in the Application Form in a separate document, then it must clearly indicate the section number being answered and note accordingly on the Application Form that the response to the question is being submitted in a separate document.

Any word, phrase or expression used herein shall have the same meaning as under the [updated/new Act] or as defined in the Licensing Regulation and the Guidelines and Criteria for the Award of Public Telecommunications Individual and Standard Licenses.

APPLICATION FORM FOR LICENSE

The Applicant must complete this Application Form, and provide the information required in Attachment to the Application Form.

The Authority reserves the right to request additional information to seek clarification of information supplied. The application for a license may be refused if it is incomplete or incorrect.

Date Application received by TRA:

Section 1. Business and contact Information	
Date application Submitted	
Type of License Applied For	<input type="checkbox"/> Individual <input type="checkbox"/> Standard A
Name of Applicant entity/company Name	
Commercial Registration Number	
Nationality	
Address	
Contact Name	
Telephone	
Fax	
Email address	

Section 2. Legally responsible officers (Directors or otherwise)				
Name	Address	Nationality	Phone	Email Address

Section 3. Applicant's controlling parties/ shareholders owning more than 5% of the capital			
Controlling Party/Shareholder's Name	Nationality	Address	Percentage of shares owned

Section 4. Where applicant is a member of a consortium, details of all consortium members

Name	Legal Status	Registered Address	Business Activity	Role in Consortium

Section 5. Legal and Regulatory track record

Has applicant applied for telecommunications license before, in Oman or any other country?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Was application successful?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
If No, please provide reasons for application refusal		
Has applicant or its major shareholders or any of their subsidiaries ever had a telecommunications license revoked in Oman or any other country	<input type="checkbox"/> Yes	<input type="checkbox"/> No
If Yes, please provide reasons for license revocation		
Does the applicant or its shareholders with more than 5% shareholding have a shareholding in any telecommunications licensee in Oman	<input type="checkbox"/> Yes	<input type="checkbox"/> No
If Yes, please provide state which telecommunications licensees		
Has applicant or its major shareholders or any of their subsidiaries ever been sanctioned by a regulatory authority for non-performance of telecommunications license terms, or are they subject to any pending legal action by a regulatory body regarding non-compliance with a telecommunications license or regulation	<input type="checkbox"/> Yes	<input type="checkbox"/> No
If Yes, please provide details of the sanction or pending legal action		
Has applicant or its major shareholders or any of their subsidiaries ever been convicted in a criminal activity or case of moral turpitude in the last 5 years	<input type="checkbox"/> Yes	<input type="checkbox"/> No
If Yes, please provide details		

Section 6. Evidence of sources of funding

Capital, debt Local Bankers' confirmation of deposits and/or available credit facilities	<input type="checkbox"/> Yes	<input type="checkbox"/> No
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<p>Section 7. Details of applicant's relevant experience</p> <p>Qualifications and other sources of expertise as appropriate</p> <p>Demonstration of the existence of technical resources to help implement proposed business plan</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
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<p>Section 8. Description of proposed scope of activities</p> <p>Proposed services</p> <p>Coverage area</p> <p>Other information</p>		
<p>Applicant request for right of use of Spectrum Rights</p> <p>If Yes, application must be for Individual License</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<p>Applicant request for right to apply for use of public rights of way</p> <p>If YES, provide description of intended use</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No

<p>Section 9. Applicant's proposed business plan</p>		
<p>Budgeted projections for the next five years, i.e. profit and loss accounts, balance sheets and cash flow statements</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<p>Proposed funding and financing plan</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<p>Network and plans including: configuration, infrastructure, coverage, interconnection, security and protection Services</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<p>Services and plans including: projected start date, commercial and/or supply relationships (in Oman or abroad), and track in providing the proposed services</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No

<p>Section 10. Mandatory provision of Application Information specified in Attachment in Annex A of the License Application Guidelines</p> <p>Attachment A should be used to provide the information required for applications for Individual and Standard A Licenses.</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
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<p>Section 11. Payment of the License Application Examination Fee should be deposited in TRA Bank Account</p> <p>The relevant fee is set in the Decision Specifying the License Fees for Providing Telecommunications Services.</p>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
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Account No. xxxx Bank Muscat-Hatat House Branch.		
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Declaration

I/We hereby solemnly declare that, to the best of my knowledge and belief, the foregoing facts are true and correct and nothing has been concealed.

I/We also undertake to observe and abide by [updated/new Act] issued under the Royal Decree No. _/2022 and any Regulatory Measures issued by the Authority.

I/We also agree to the terms and requirements of the License Application Guidelines. And have enclosed all relevant documents applicable. I/We are willing to provide any further information and documents as needed.

On behalf of the Applicant, I declare that the information provided by me on behalf of the Applicant is accurate and complete in all respects.

I understand that the approval of the Authority for this Application is based on information as declared in this Application Form. Should any of the information declared found to be inaccurate or incorrect after a License has been granted to the Applicant, the Authority reserves the right to suspend or revoke such license without compensation.

Full name of signatory:

Position:

Signed:

Date



**ATTACHMENT TO APPLICATION FORM FOR
PUBLIC TELECOMMUNICATIONS NETWORKS SERVICES
INDIVIDUAL LICENSE AND STANDARD A LICENSE**

ATTACHMENT TO APPLICATION FORM FOR INDIVIDUAL AND STANDARD A LICENSE

1 Summary

1.1 Application for which License

- Individual Standard A

1.2 Attachment to Application Form Information Requirements

1. Business and Contact Information
2. Legal and Administrative Information
3. Legal and Regulatory Track Record
4. Applicant's Financial Information, Current Business and Resources
5. Applicant's Proposed Business Plan
6. Applicant's Proposed Activities
7. Omanization

2 Legal, Administrative and Contact Information

2.1 Business and Contact Information

1. Name of Applicant
2. Principal Business Address
3. Registered Office
4. Company's registration number and date and incorporation
5. Contact Person and Contact Details (include telephone, fax and email address and website where available)
6. The place of domicile and, if they are not the same, the location of the registered office and the seat of management

2.2 Legal and Administrative Information

1. Legal nature of the Applicant e.g. in terms of whether it is a company, partnership, joint venture
2. Full names and private addresses of the company officers and directors identifying executive and non-executive positions, and major shareholders of the Applicant
3. Certified copies of registration certificate, company's memorandum and articles of association and organization by-laws
4. Official statement of the authorized signatory from the relevant authority
5. Corporate structure: details of the composition of the Board of Directors and management structure

3 Legal and Regulatory Track Record

With respect to the Applicant or its major shareholders:

1. Previous engagement in any type of business in Oman

Yes No

If YES, state the type of business.

2. Applicant, its major shareholders or its subsidiaries operated under or carried on business under any name other than the name in this Application

Yes No

If YES, state the name of business

3. Previous application(s) for a telecommunications license in Oman or any other country?

Yes No

If YES, Statement on whether previous applications in which countries were granted or refused, and for each refusal the reason(s) for the refusal

4. Revocation of telecommunications license held by Applicant or its major shareholders in Oman or other country

Yes No

If YES, Statement on country, circumstances and reason(s) for each revocation

If NO, then statement that the Applicant or its shareholders has not had license revoked

5. Non-compliance of telecommunications license terms and conditions in any country by Applicant or its major shareholders

Yes No

If YES, statement on country and circumstances of non-compliance, highlighting any breaches and disputes, remedial action and sanctions imposed

If NO, then statement from that Applicant and it shareholders have not been found to be non-compliant with telecommunications license terms and conditions in any country

6. Disclosure of whether Applicant or its officers company officers and directors been subject of past or current legal proceedings in any country

Yes No

If YES, provide details.

4 Applicant's Financial Information, Current Business and Resources

4.1 Financial Reports

1. Copies of detailed audited accounts of the Applicant, or in the case of newly formed companies for the major shareholders, including certified income statement and balance sheets for the last three financial years that demonstrate the financial resources and ability of the company to support the proposed business plan.
2. Latest interim financial results of the Applicant

4.2 Sources of Funding Documents

1. Authorised, issued and paid-up capital and relevant certificates indicating the amounts
2. Local Bankers' confirmation of deposits and/or available credit facilities
3. Demonstration that the minimum capital to be invested in the first three years of operation and is consistent with the proposed Business Plan

4.3 Corporate Structure

1. Diagram of the Applicant's corporate structure showing the relationship with any parent company, its major shareholders and subsidiaries in Oman or abroad
2. Details of any common ownership or commercial relationships with any other organisation with interests or activities in the Omani telecommunications sector
3. Relationship between the Applicant and affiliates that have or intend to apply for other telecommunications licenses in Oman
4. Applicant's shareholding in any other telecommunications licensee in Oman

Yes No

If YES, provide details including name of licensee and percentage shareholding.

5. Applicant, its major shareholders or subsidiaries have any other business activities in or outside the telecommunications market

Yes No

If YES, provide details

4.4 Management and Technical Resources and Experience

1. Diagram of the Applicant's organizational structure
2. Proposed number of staff, job descriptions for key management, technical and financial personnel and management structure
3. Details of Applicant's relevant prior experience, qualifications and other sources of expertise as appropriate, and demonstration of the existence of technical resources to help implement proposed business plan

4. Applicant's, its major shareholders' or subsidiaries' experience in providing telecommunications services

Yes No

If YES, provide details including nature, type of service, the size of each market, the number of subscribers, size of network/facility, financial performance, and the complexity of physical environment (and any similarity to Oman)

If NO, provide details of source of experience for the provision of proposed telecommunications services

5. Demonstration of the Applicant's technical experience and capability or access to such necessary for the implementation of its proposed activities

6. Demonstration that least three individuals of the core team have:

i. Experience in setting up a similar infrastructure and facility as that proposed in the Application.

ii. Experience in the operation and maintenance of a similar infrastructure and facility as that proposed in the Application.

7. Applicant should provide comfort letter/letters from respective National Telecom Regulatory Authority/Authorities where possible, stating – as a minimum- the experiences of operating and managing telecommunications infrastructure

8. Details of principal contractors used by the Applicant.

4.5 Applicant's Current Activities

1. Authorizations/licenses for telecommunications activities or services that the Applicant, its major shareholders or subsidiaries have obtained in Oman or other countries

Yes No

If YES, provide details of telecommunications activities or services including the number of customers.

2. Details of Applicant's or its major shareholders' networks and infrastructure including radio based infrastructure in Oman or other countries

Yes No

If YES, provide details of any infrastructure such entities have in place, including radio-based infrastructure.

3. Applicant's use of radio frequency spectrum in Oman

Yes No

If YES, provide details of the frequency authorizations held

5 Applicant's Proposed Business Plan

1. Applicants should follow the pro forma provided at the end of this attachment where relevant and possible
2. Budgeted projections of the Applicant for the next five years, i.e. profit and loss accounts, balance sheets and cash flow statements
3. Applicant is required to submit details of its proposed business, financial and funding plans for an additional five years beyond its first year of proposed operations.
4. Detailed business plans, including the profit and loss accounts, balance sheets and cash flow statements. All assumptions used (e.g. asset depreciation policy, subscriber projections, annual increase/decrease in operating expenditure) shall be clearly explained.
5. Financial ratios including return on assets, return on equity, operating profit margin, net profit margin, current ratio, quick ratio and debt-equity ratio. The formula used in computing each ratio should also be provided.
6. Forecasts of the internal rate of return, net present value and payback period of the investment. In addition, the net present value at 10% and corresponding payback period shall be computed. The rate of return normally required by the applicant for capital invested shall also be provided (i.e. the hurdle rate);
7. Detailed plan of all capital expenditure and working capital requirement for the first five years of operation
8. Details of the proposed funding and financing plan, including:
 - i. The proposed sources of funds and the amounts from each source;
 - ii. Timing of funding initiatives and injection of funds;
 - iii. Planned repayment terms and schedule for loans, loan stock and debentures;
 - iv. Credit facilities available;
9. Provisions made for contingent sources of fund. Where relevant, letters of intent, guarantor letter and other documents should be provided to substantiate the financing and loan/credit facilities.
10. Where the Applicant is a consortium, the above evidence to support the credit standing shall be required for each member of the consortium, Omani or foreign.

6 Applicant's Proposed Activities

6.1 Spectrum Rights Requested

1. Request for right of use of Spectrum Rights (by Individual License Applicants only)
 Yes No

Spectrum Rights are determined by the Authority. Spectrum Rights are subject to a Determination by the Authority and concern spectrum frequencies only. Applications for use of Spectrum Rights must be made separately under the relevant procedures.

2. Indication of whether an application has been submitted for a separate spectrum frequency authorization (copies of any other applications may be enclosed).

Yes No

3. Provision of details on the request for the right of use of Spectrum Rights and demonstration of insurance of their orderly and efficient use.

6.2 Public Rights of Way Requested

Request for right to apply for use of public rights of way

Yes No

If YES, provide details of intended use (copies of any applications may be enclosed).

6.3 Number Allocation Requested

Request for an allocation of numbers from the National Numbering Plan including carrier access codes, carrier selection codes, geographic, non-geographic or other numbers

Yes No

If YES, provide details of request and intended use (copies of any applications may be enclosed).

6.4 Networks

Applicant's details of its proposed network and plans including:

1. Network Configuration
2. Network Infrastructure
3. Network Coverage and Capacity
4. Network Interconnection
5. Network Code of Practice, Security and Protection
6. Services

1. Network Configuration

- i. Details of proposed network and its technology
- ii. Technologies to be employed for the switching, transmission and local access systems to deliver basic, broadband and value-added services, with the rationale for the choice of technologies selected.
- iii. The overall infrastructure and components of the international and national networks to enable the provision of the telecommunication services
- iv. Description of the network management capabilities, routing plan, transmission plan, signaling plan and diversity plans.

2. Network Infrastructure

- i. Description of the telecommunications infrastructure (technology, system configuration and operation) the Applicant is planning to put in place within the first three years
- ii. Details of planned locations and technical details of its network elements such as international and national stations and gateways, local/tandem/trunk exchanges, land lines, cable ducts
- iii. *For Individual License Applicants only:* details of any radio-based facilities including radio base stations sites and other equipment to be installed and frequency spectrum to be used
- iv. Details of technical or operational support facilities for the operation and maintenance of the networks/systems and the services
- v. Details of the location and type of the network elements required from other operators

3. Network Coverage and Capacity

- i. Applicant's plan for a broad network rollout plan and its strategy to implement the network rollout plan
- ii. Details of planned rollout of geographical coverage of the network upon launch of services and the network capacity expansion plans for the first three years of operation
- iii. *For Individual License Applicants only:* details of any radio-based coverage
- iv. Technical plans, including a description of all equipment and technology to be employed and network coverage plans for the first three (3) years of operation period

4. Network Interconnection

Technical proposals for interconnection with other Licensees (including signaling, transmission and synchronization requirements), covering the interconnection configuration, point of interconnection interface requirements and diversity arrangements.

5. Network Code of Practice, Security and Protection

- i. Details of proposed quality of service targets
- ii. Details of network performance with an indication of the minimum standards
- iii. Details of network security, IT/system security and physical network protection

6. Services

- i. Detailed description of each proposed service:

- a) How access to the service is to be provided (e.g., indirect access, direct access, and leased lines);
- b) Targeted customer base, including number of customers targeted;
- c) Projected start date.
- i. Details of any proposed commercial and/or supply relationships (in Oman or abroad) in respect of the proposed network and/or services.
- ii. Details of the track record of the Applicant, its shareholders and relevant parties in providing each of the proposed services
- iii. Details of how the Applicant will exploit and leverage on any relevant experience and expertise from its partners or other parties which will enable it to complete in delivery of the services proposed.
- iv. Details of access to emergency services and directory information services (where applicable)

7 Omanization

Proposals to train Omani nationals to man positions at all levels of the organization structure

8 Declaration

On behalf of the Applicant, I declare that the information provided by me on behalf of the Applicant is accurate and complete in all respects.

I understand that the approval of the Authority for this Application is based on information as declared in this Attachment to the Application Form. Should any of the information declared found to be inaccurate or incorrect after a License has been granted to the Applicant, the Authority reserves the right to suspend or revoke such license without compensation.

Signed:

Full name of signatory:

Position held:

Date:

CHECKLIST OF SUPPORTING DOCUMENTS FOR APPLICATION FOR INDIVIDUAL AND STANDARD A LICENSE

The Applicant must supply the documents listed below in its Application.

The Applicant is required to indicate which supporting documents in this checklist have been provided with the Application.

If NO, the Applicant must state the reason(s) why.

The Applicant may use additional space to state the reason(s) why and must clearly state to which required document the explanation refers.

Supporting Documents with Application Form	Document	Attached
Application Forms and Attachments are signed and submitted by a person or persons duly authorized to act on behalf of the Applicant	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.2 Legal Administrative and Contact Information		
Certified copy of company registration certificate	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant Company Articles of Association and organizational by-laws	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Certified copy of an official statement from relevant Ministry authority of the authorized signatory or authorized signatories of the Applicant and/or its major shareholders Where the company is under formation, draft documents should be supplied	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Chart showing the ownership structure of the Applicant's major shareholders and subsidiaries in Oman or abroad	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.3 Legal and Regulatory Track Record		
Statement from the Applicant that it or its major shareholders or any of their subsidiaries has never had a telecommunications license revoked in Oman or any other country	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Statement from the Applicant that it or its major shareholders or any of their subsidiaries has never been found non-compliant with the terms and conditions of its telecommunications license in Oman or any other country	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.4 Applicant's Financial Information, Current Business and Resources		
If Applicant is an ongoing concern, audited financial reports including certified income statements and balance sheets for the last three (3) years in respect of the entity or consortium on whose behalf the Application is being submitted	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's latest interim financial results as well as bank statements for six months preceding the	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Supporting Documents with Application Form	Document	Attached
Application		
Applicant's schedule of financial debts, obligations and contingent liabilities for the next three years	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Demonstration of availability of sources of funding, for example documents and comfort letters including local bank confirmation of deposits and/or available credit facilities	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Demonstration that the minimum capital to be invested in the first three years of operation is consistent with the proposed Business Plan	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Diagram of the Applicant's corporate structure showing the relationship with any parent company, its major shareholders and subsidiaries in Oman or abroad	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's shareholding in any other telecommunications licensee in Oman	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant, its major shareholders or subsidiaries with any other business activities in or outside the telecommunications market	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Diagram of the Applicant's organizational structure and plan for operations and management of the Applicant	<input type="checkbox"/> Yes	<input type="checkbox"/> No
An organizational plan for operations and management of the Applicant, including number of personnel employed, details of major shareholders and key personnel, and number of shares held.	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Details of Applicant's relevant prior experience, qualifications and other sources of expertise as appropriate, and demonstration of the existence of technical resources to help implement proposed business plan	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Demonstration that least three individuals of the core management team have: <ol style="list-style-type: none"> 1. Experience in setting up a similar infrastructure and facility as that proposed in the Application. 2. Experience in the operation and maintenance of a similar infrastructure and facility as that proposed in the Application. Applicant should provide comfort letter/letters from relevant authorities where possible	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Authorizations/licenses for telecommunications activities or services that the Applicant, its major shareholders or subsidiaries have obtained in Oman or other countries	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Details of products and services being provided by the Applicant including prices and number of customers	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Details of Applicant's or its major shareholders' networks and infrastructure including radio-based infrastructure in Oman or other countries	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's use of radio frequency spectrum in Oman If YES, details of frequency authorizations held, and/or copies of applications for frequency authorization	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.5 Applicant's Proposed Business Plan	<input type="checkbox"/>	
Applicant's detailed proposed business, financial and	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Supporting Documents with Application Form	Document	Attached
funding plans for an additional five years beyond its first year of proposed operations.		
2.6 Applicant's Proposed Activities		
Applicant request for right of use of Spectrum Rights	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Separate Application made by Individual License Applicant for separate spectrum frequency authorization (copies of any other applications may be enclosed)	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Provision of details on the request for the right of use the Spectrum Rights and demonstration of insurance of their orderly and efficient use.	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant request for right to apply for use of public rights of way If YES, provide details of intended use (copies of any applications may be enclosed).	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant request for an allocation of numbers from the National Numbering Plan including carrier access codes, carrier selection codes, geographic, non-geographic or other numbers If YES, provide details of request and intended use (copies of applications may be enclosed).	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's details of its proposed network and plans including: 1. Network Configuration 2. Network Infrastructure, including any radio-based infrastructure 3. Network Coverage and Capacity 4. Network Interconnection 5. Network Code of Practice, Security and Protection 6. Services including access to emergency services and directory information services (if and applicable).	<input type="checkbox"/> Yes <input type="checkbox"/> Yes <input type="checkbox"/> Yes <input type="checkbox"/> Yes <input type="checkbox"/> Yes <input type="checkbox"/> Yes	<input type="checkbox"/> No <input type="checkbox"/> No <input type="checkbox"/> No <input type="checkbox"/> No <input type="checkbox"/> No <input type="checkbox"/> No
2.7 Omanization		
Proposals to train Omani nationals to man positions at all levels of the organization structure	<input type="checkbox"/> Yes	<input type="checkbox"/> No



ANNEX B

APPLICATION FORM FOR PUBLIC TELECOMMUNICATIONS NETWORK SERVICES STANDARD B LICENSE

SUMMARY OF REQUIREMENTS FOR APPLICATION FORM FOR STANDARD B LICENSE

1. Applicants are referred to Section 4 of the License Application Guidelines for complete requirements.
2. A Summary of Requirements for Application Form for Standard B License is provided below.
3. One original and three (3) copies of the appropriate completed Application Form in an envelope clearly marked "Standard B Telecommunications License Application" addressed to:

HE The Executive President
Telecommunications Regulatory Authority
P.O. Box 3555,
P.C. 111,
Muscat
Sultanate of Oman.

4. Applicants are required to pay the License Application Examination Fee with their Application submission. The License Application Examination Fee is set in the Decision Specifying the License Fees for Providing Telecommunications Services. Failure to pay the fee would make the Application ineligible and it will not be examined.
5. Applicants are required to pay an Initial License Fee by bank draft or wire transfer to the Authority prior to the grant of the License. The Initial Fee is set in the Decision Specifying the License Fees for Providing Telecommunications Services.
6. The original Application Form and its Attachment shall be signed and submitted by a person or persons duly authorized to act on behalf of the Applicant.
7. The Authority shall be under no obligation to accept or evaluate an Application if the information submitted is incomplete, inaccurate or false or if it is not submitted in strict compliance with the requirements set out in the Application Form.
8. Applicants are required to indicate any information provided in the Application Form for which confidential treatment is being sought and the justification for such treatment.
9. If the Applicant requires additional space to answer the questions in the Application Form in a separate document, then it must clearly indicate the section number being answered and note accordingly on the Application Form that the response to the question is being submitted in separate document.
10. Any word, phrase or expression used herein shall have the same meaning as under the [updated/new Act] or as defined in the Licensing Regulation and these Guidelines and Criteria for the Award of Public Telecommunications Individual and Standard Licenses.

APPLICATION FORM FOR LICENSE

The Applicant must complete this Application Form, and provide the information required in Attachment to the Application Form.

The Authority reserves the right to request additional information to seek clarification of information supplied. The application for a license may be refused if it is incomplete or incorrect.

Date Application received by TRA:

Section 1. Business and contact Information	
Date application Submitted	
Type of License Applied For	<input type="checkbox"/> Standard B
Name of Applicant entity/company Name	
Commercial Registration Number	
Nationality	
Address	
Contact Name	
Telephone	
Fax	
Email address	

Section 2. Legally responsible officers (Directors or otherwise)				
Name	Address	Nationality	Phone	Email Address

Section 3. Applicant's controlling parties/ shareholders owning more than 5% of the capital			
Controlling Party/Shareholder's Name	Nationality	Address	Percentage of shares owned

Section 4. Where applicant is a member of a consortium, details of all consortium members				
Name	Legal Status	Registered Address	Business Activity	Role in Consortium

Section 5. Regulatory track record	
Has applicant applied for telecommunications license before, in Oman or any other country?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Was application successful?	<input type="checkbox"/> Yes <input type="checkbox"/> No
If No, please provide reasons for application refusal	
Has applicant or its major shareholders or any of their subsidiaries ever had a telecommunications license revoked in Oman or any other country	<input type="checkbox"/> Yes <input type="checkbox"/> No
If Yes, please provide reasons for license revocation	
Does the applicant or its shareholders with more than 5% shareholding have a shareholding in any telecommunications licensee in Oman	<input type="checkbox"/> Yes <input type="checkbox"/> No
If Yes, please provide state which telecommunications licensees	

Section 6. Evidence of sources of funding Capital, debt Local Bankers' confirmation of deposits and/or available credit facilities	<input type="checkbox"/> Yes	<input type="checkbox"/> No
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Section 7. Details of applicant's relevant experience Qualifications and other sources of expertise as appropriate Demonstration of the existence of technical resources to help implement proposed business plan	<input type="checkbox"/> Yes	<input type="checkbox"/> No
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Section 8. Description of proposed scope of activities

Proposed services

Coverage area

Other information

Applicant request for right to apply for non-substantial use of public rights of way

 Yes No

If YES, provide description of intended use

Section 9. Applicant's proposed business plan

Budgeted projections for the next four years, i.e. profit and loss accounts, balance sheets and cash flow statements

 Yes No

Proposed funding and financing plan

 Yes No

Network and plans including: configuration, infrastructure, coverage, interconnection, security and protection Services

 Yes No

Services and plans including: projected start date, commercial and/or supply relationships (in Oman or abroad), and track in providing the proposed services

 Yes No**Section 10. Mandatory provision of Application Information specified in Attachment in Annex B of the License Application Guidelines** Yes No

Attachment B should be used to provide information required for Standard B Licenses.

Section 11. Payment of the License Application Examination Fee should be deposited in TRA Bank Account Yes No

The relevant fee is set in the Decision Specifying the License Fees for Providing Telecommunications Services.

Account No. xxxx

Bank Muscat-Hatat House Branch.

Declaration

I/We hereby solemnly declare that, to the best of my knowledge and belief, the foregoing facts are true and correct and nothing has been concealed.

I/We also undertake to observe and abide by [updated/new Act] issued under the Royal Decree No. __/2022 and any Regulatory Measures issued by the Authority.

I/We also agree to the terms and requirements of the License Application Guidelines. And have enclosed all relevant documents applicable. I/We are willing to provide any further information and documents as needed.

On behalf of the Applicant, I declare that the information provided by me on behalf of the Applicant is accurate and complete in all respects.

I understand that the approval of the Authority for this Application is based on information as declared in this Application Form. Should any of the information declared found to be inaccurate or incorrect after a License has been granted to the Applicant, the Authority reserves the right to suspend or revoke such license without compensation.

Full name of signatory:

Position:

Signed:

Date



**ATTACHMENT TO APPLICATION FORM FOR
PUBLIC TELECOMMUNICATIONS NETWORKS SERVICES
STANDARD B LICENSE**

ATTACHMENT TO APPLICATION FORM FOR STANDARD B LICENSE

1 Summary

1.1 Application for which License

- Standard B

1.2 Attachment to Application Form Information Requirements

1. Business and Contact Information
2. Legal and Administrative Information
3. Applicant's Financial Information
4. Applicant's Proposed Business Plan
5. Applicant's Proposed Activities
6. Omanization

2 Legal, Administrative and Contact Information

2.1 Business and Contact Information

1. Name of Applicant
2. Principal Business Address
3. Registered Office
4. Company's registration number and date and incorporation
5. Contact Person and Contact Details (include telephone, fax and email address and website where available)
6. The place of domicile and, if they are not the same, the location of the registered office and the seat of management

2.2 Legal Standing

1. Legal nature of the Applicant e.g. in terms of whether it is a company, partnership, joint venture
2. Full names and private addresses of the company officers and directors identifying executive and non-executive positions, and major shareholders of the Applicant
3. Certified copies of registration certificate, company's memorandum and articles of association and organization by-laws
4. Official statement of the authorized signatory from the relevant authority
5. Corporate structure: details of the composition of the Board of Directors and management structure

3 Applicant's Financial Information

3.1 Financial Reports

1. Copies of detailed audited accounts of the Applicant, or in the case of newly formed companies for the major shareholders, including certified income statement and balance sheets for the last three financial years that demonstrate the financial resources and ability of the company to support the proposed business plan.
2. Latest interim financial results of the Applicant

3.2 Sources of Funding Documents

1. Authorised, issued and paid-up capital and relevant certificates indicating the amounts
2. Local Bankers' confirmation of deposits and/or available credit facilities
3. Details of its proposed business, financial and funding plans for an additional three years beyond the first year of proposed operations

3.3 Corporate Structure

1. Diagram of the Applicant's corporate structure showing the relationship with any parent company, its major shareholders and subsidiaries in Oman or abroad
2. Details of any common ownership or commercial relationships with any other organisation with interests or activities in the Omani telecommunications sector
3. Relationship between the Applicant and affiliates that have or intend to apply for other telecommunications licenses
4. Applicant's shareholding in any other telecommunications licensee in Oman

Yes No

If YES, provide details including name of licensee and percentage shareholding.

5. Applicant, its major shareholders or subsidiaries have any other business activities in or outside the telecommunications market

Yes No

If YES, provide details

3.4 Applicant's Current Activities

1. Authorizations/licenses for telecommunications activities or services that the Applicant, its major shareholders or subsidiaries have obtained in Oman or other countries

Yes No

If YES, provide details of telecommunications activities or services including the number of customers.

2. Details of Applicant's or its major shareholders' networks and infrastructure including radio-based infrastructure in Oman or other countries

Yes No

If YES, provide details of any infrastructure such entities have in place, including radio-based infrastructure.

3. Applicant's use of radio frequency spectrum in Oman

Yes No

If YES, provide details of the frequency authorizations held

4 Applicant's Proposed Business Plan

1. Applicants should follow the pro forma provided at the end of this attachment where relevant and possible
2. Budgeted projections of the Applicant for the next four years, i.e. profit and loss accounts, balance sheets and cash flow statements
3. Applicant is required to submit details of its proposed business, financial and funding plans for an additional three years beyond its first year of proposed operations.
4. Detailed plan of all capital expenditure and working capital requirement for the first four years of operation
5. Details of the proposed funding and financing plan, including:
 - i. The proposed sources of funds and the amounts from each source;
 - ii. Timing of funding initiatives and injection of funds;
 - iii. Planned repayment terms and schedule for loans, loan stock and debentures;
 - iv. Credit facilities available;
5. Provisions made for contingent sources of fund. Where relevant, letters of intent, guarantor letter and other documents should be provided to substantiate the financing and loan/credit facilities.
6. Where the Applicant is a consortium, the above evidence to support the credit standing shall be required for each member of the consortium, Omani or foreign.

5 Applicant's Proposed Activities

5.1 Spectrum Rights Requested

1. Standard B License Applicants may not apply for right of use of Spectrum Rights.
2. Request for right of use of Spectrum Rights is only permitted by Individual License Applicants.

5.2 Public Rights of Way Requested

1. Standard B License Applicants may not apply for use of public rights of way, unless the Authority has determined that their intended use of public rights of way is not substantial and therefore, they can apply for a Standard B license.
2. Request for substantial use of public rights of way is permitted under Individual License Applications and Standard A License Applications.
3. Standard B License Applicants must demonstrate that their proposed activities are consistent with not requiring substantial use of public rights of way.

5.3 Number Allocation Requested

Request for an allocation of numbers from the National Numbering Plan including carrier access codes, carrier selection codes, geographic, non-geographic or other numbers

- Yes No

If YES, provide details of request and intended use (copies of any applications may be enclosed).

5.4 Networks

Applicant's details of its proposed network and plans including:

1. Network Configuration
 1. Network Configuration
 2. Network Infrastructure
 3. Network Coverage and Capacity
 4. Network Interconnection
 5. Network Code of Practice, Security and Protection
 6. Services
1. Network Configuration
 - i. Details of proposed network and its technology
 - ii. Technologies to be employed for the switching, transmission and local access systems to deliver basic, broadband and value-added services, with the rationale for the choice of technologies selected.
 - iii. The overall infrastructure and components of the international and national networks to enable the provision of the telecommunication services
 - iv. Description of the network management capabilities, routing plan, transmission plan, signaling plan and diversity plans.
2. Network Infrastructure
 - i. Description of the telecommunications infrastructure (technology, system configuration and operation) the Applicant is planning to put in place within the first three years
 - ii. Details of planned locations and technical details of its network elements such as international and national stations and gateways, local/tandem/trunk exchanges, land lines, cable ducts

- iii. Details of technical or operational support facilities for the operation and maintenance of the networks/systems and the services
- iv. Details of the location and type of the network elements required from other operators

3. Network Coverage and Capacity

- i. Applicant's plan for a broad network rollout plan and its strategy to implement the network rollout plan
- ii. Details of planned rollout of geographical coverage of the network upon launch of services and the network capacity expansion plans for the first three years of operation
- iii. Technical plans, including a description of all equipment and technology to be employed and network coverage plans for the first three (3) years of operation period

4. Network Interconnection

Technical proposals for interconnection with other Licensees (including signaling, transmission and synchronization requirements), covering the interconnection configuration, point of interconnection interface requirements and diversity arrangements.

5. Network Code of Practice, Security and Protection

- i. Details of proposed quality of service targets
- ii. Details of network performance with an indication of the minimum standards
- iii. Details of network security, IT/system security and physical network protection

6. Services

- i. Detailed description of each proposed service:
 - a) How access to the service is to be provided (e.g., indirect access, direct access, and leased lines);
 - b) Targeted customer base, including number of customers targeted;
 - c) Projected start date.
- ii. Details of any proposed commercial and/or supply relationships (in Oman or abroad) in respect of the proposed network and/or services.
- iii. Details of the track record of the Applicant, its shareholders and relevant parties in providing each of the proposed services
- iii. Details of how the Applicant will exploit and leverage on any relevant experience and expertise from its partners or other parties which will enable it to complete in delivery of the services proposed.

- iv. Details of access to emergency services and directory information services (where applicable)

6 Omanization

Proposals to train Omani nationals to man positions at all levels of the organization structure

7 Declaration

On behalf of the Applicant, I declare that the information provided by me on behalf of the Applicant is accurate and complete in all respects.

I understand that the approval of the Authority for this Application is based on information as declared in this Attachment to the Application Form. Should any of the information declared found to be inaccurate or incorrect after a License has been granted to the Applicant, the Authority reserves the right to suspend or revoke such license without compensation.

Signed:

Full name of signatory:

Position held:

Date:

CHECKLIST OF SUPPORTING DOCUMENTS FOR STANDARD B LICENSE APPLICATION

The Applicant must supply the documents listed below in its Application.

The Applicant is required to indicate which supporting documents in this checklist have been provided with the Application.

If NO, the Applicant must state the reason(s) why.

The Applicant may use additional space to state the reason(s) why and must clearly state to which required document the explanation refers.

Supporting Documents with Application Form	Document	Attached
Application Forms and Attachments are signed and submitted by a person or persons duly authorized to act on behalf of the Applicant	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.2 Legal Administrative and Contact Information		
Certified copy of company registration certificate	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant Company Articles of Association and organizational by – laws	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Certified copy of an official statement from relevant Ministry authority of the authorized signatory or authorized signatories of the Applicant and/or its major shareholders Where the company is under formation, draft documents should be supplied	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Chart showing the ownership structure of the Applicant's major shareholders and subsidiaries in Oman or abroad	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.3 Legal and Regulatory Track Record		
Statement from the Applicant that it or its major shareholders or any of their subsidiaries has never had a telecommunications license revoked in Oman or any other country	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Statement from the Applicant that it or its major shareholders or any of their subsidiaries has never been found non-compliant with the terms and conditions of its telecommunications license in Oman or any other country	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.4 Applicant's Financial Information, Current Business and Resources		
If Applicant is an ongoing concern, audited financial reports including certified income statements and balance sheets for the last three (3) years in respect of the entity or consortium on whose behalf the Application is being submitted	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's latest interim financial results as well as bank statements for six months preceding the Application	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's schedule of financial debts, obligations and contingent liabilities for the next three years	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Demonstration of availability of sources of funding, for example documents and comfort letters including local bank confirmation of deposits and/or available credit facilities	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Supporting Documents with Application Form	Document	Attached
Demonstration that the minimum capital to be invested in the first three years of operation is consistent with Proposed Activities	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Diagram of the Applicant's corporate structure showing the relationship with any parent company, its major shareholders and subsidiaries in Oman or abroad	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's shareholding in any other telecommunications licensee in Oman	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant, its major shareholders or subsidiaries with any other business activities in or outside the telecommunications market	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Diagram of the Applicant's organizational structure and plan for operations and management of the Applicant	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Details of Applicant's relevant prior experience, qualifications and other sources of expertise as appropriate, and demonstration of the existence of technical resources to help implement proposed business plan	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Authorizations/licenses for telecommunications activities or services that the Applicant, its major shareholders or subsidiaries have obtained in Oman or other countries	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Details of prospective products and services to be provided by the Applicant including prices and number of customers	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Details of Applicant's or its major shareholders' networks and infrastructure including radio-based infrastructure in Oman or other countries	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's use of radio frequency spectrum in Oman If YES, details of frequency authorizations held, and/or copies of applications for frequency authorization	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's detailed proposed business, financial and funding plans for an additional three years beyond its first year of proposed operations.	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.5 Applicant's Proposed Business Plan		
Budgeted projections of the Applicant for the next four years, i.e. profit and loss accounts, balance sheets and cash flow statements	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.6 Applicant's Proposed Activities		
Applicant request for right of use of Spectrum Rights	Not Permitted	Not Permitted
Applicant request for right to apply for non-substantial use of public rights of way	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant request for an allocation of numbers from the National Numbering Plan including carrier access codes, carrier selection codes, geographic, non-geographic or other numbers If YES, provide details of request and intended use (copies of applications may be enclosed).	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Applicant's details of its proposed network and plans including:		
1. Network Configuration	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2. Network Infrastructure, including any radio-based infrastructure	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Supporting Documents with Application Form	Document	Attached
3. Network Coverage and Capacity	<input type="checkbox"/> Yes	<input type="checkbox"/> No
4. Network Interconnection	<input type="checkbox"/> Yes	<input type="checkbox"/> No
5. Network Code of Practice, Security and Protection	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6. Services including access to emergency services and directory information services (if and applicable).	<input type="checkbox"/> Yes	<input type="checkbox"/> No
2.7 Omanization		
Proposals to train Omani nationals to man positions at all levels of the organization structure	<input type="checkbox"/> Yes	<input type="checkbox"/> No

PRO FORMA FOR USE WITH ATTACHMENTS TO APPLICATION FORMS

8 Market and Sales Plan

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Subscribers					
Volumes by service					
Volumes of Service 1					
Volumes of Service 2					
Installed Capacity by equipment and region					
Capacity equip - region 1					
Capacity equip - region 2					

9 Capital Plan

Details	Year 1	Year 2	Year 3	Year 4	Year 5
INVESTMENTS					
1. Telecommunications Plant & Machinery					
Plant & Machinery 1					
Plant & Machinery 1					
Plant & Machinery 1					
Plant & Machinery 1					
2. Furniture, Vehicles and Equipment					
Office Furniture					
Vehicles					
Equipment, including IT					
3. Plant Spares					
TOTAL INVESTMENTS					
FUNDING					
1 Share Capital					
2 Bank Borrowings					
3 Shareholder Borrowing					
4					
B TOTAL FUNDING					

10 Balance Sheet

DETAILS	Year 1	Year 2	Year 3	Year 4	Year 5
Assets					
Non-current assets					
Property, plant and equipment					
Total non-current assets					
Current assets					
Inventories					
Trade and other receivables					
Cash and cash equivalents					
Total current assets					
Total assets					
Equity and liabilities					
Capital and reserves					
Share capital					
Statutory reserve					
Retained earnings – Profit/(Loss)					
Non-current liabilities					
Bank and other Borrowings (long term borrowings)					
Deferred revenue					
Total non-current liabilities					
Current liabilities					
Trade and other payables					
Bank overdraft					
Loans from parent Company					
Total equity and liabilities					

11 Profit and Loss Accounts (Income Statement)

DETAILS	Year 1	Year 2	Year 3	Year 4	Year 5
Revenues					
Service Revenues					
Less: Discounts					
Interconnection Revenues					
Total Revenues					
Operating Expenses					
Interconnection and Access expenses					
Depreciation					
Royalty					
Staff Costs					
Operating and Maintenance Costs					
Other Operator Charges (roaming, etc.)					
Provision for Bad Debts					
Marketing and Advertisement					
Overhead Costs					
Annual License Fees					
Current liabilities					
Total Operating Expenses					
Operating Profit					
Interests					
Profit before Tax					
Tax					
Net Profit for the year					

12 Cash Flow Statements

DETAILS	Year 1	Year 2	Year 3	Year 4	Year 5
Operating activities					
Profit before tax					
Adjustments for:					
Depreciation of property, plant and equipment					
Deferred revenue					
Finance charges- Interests					
Operating cash flows before movement in working capital					
Changes in working capital:					
Inventories					
Trade and other receivables					
Trade and other payables					
Cash generated from operations					
Income tax paid					
Net cash from operating activities					
Investing activities					
Purchase of property, plant and equipment					
Interest received					
Net cash used in investing activities					
Financing activities					
Share capital issued					
Dividend paid					
Bank borrowings					
Interest paid					
Borrowings from Parent Company					
Net cash used in financing activities					
Net change in cash and cash equivalents					
Cash and cash equivalents at the beginning of the period					
Cash and cash equivalents at the end of the period					

SPECIMEN COPY OF BANKERS GUARANTEE

Dated { }

{Name of Bank}

{Address of Bank}

To: Telecommunication Regulatory Authority of Sultanate of Oman
HE The Executive President
Telecommunications Regulatory Authority
P.O. Box 3555,
P.C. 111,
Muscat
Sultanate of Oman.

Dear Sir

This Banker's Guarantee ("Guarantee") is issued pursuant to [Application Guidelines and Criteria for the Award of Public Telecommunications Individual and Standard Licenses] for the Award of Public Telecommunications Individual or Standard License, issued in accordance with Article (10) of the [updated/new Act].

We, **{Name of Bank}** whose registered office is at **{Address of Bank}** (the "Bank") understand that the Telecommunication Regulatory Authority of Sultanate of Oman ("TRA") has on **{Date of License}** agreed to issue the License to **{Name of Licensee}** to be a **[Individual/Standard Licensee]** in Sultanate of Oman.

Pursuant to **[Application Guidelines and Criteria for the Award of Public Telecommunications Individual and Standard Licenses]**, the Bank hereby issues this Guarantee to secure the due performance of **{Name of Licensee's}** commitments with respect to [its proposed plans to provide the facilities as stated in the License.]

The Bank hereby guarantees and undertakes to pay to TRA up to the sum of **[amounting to 7% of the Licensee's total budgeted capital investment]** ("Guaranteed Amount"), in accordance with the terms and conditions hereinafter contained, if **{Name of Licensee}** fails to [execute the respective commitments made in the License].

If **{Name of Licensee}**, in TRA's sole and absolute opinion, fails to meet its commitments as stated [in its License], the Bank guarantees to pay TRA unconditionally on TRA's written demand, the relevant sum of the Guaranteed Amount without any notice, reference or further enquiry from **{Name of Licensee}** or any other party and without requiring or obtaining any evidence or proof that TRA is entitled to the Guaranteed Amount.

Any such demand made by TRA shall be conclusive and binding on the Bank notwithstanding any difference between TRA and **{Name of Licensee}** or any dispute pending before any court, tribunal arbitrator, or any other authority.

Each demand by TRA shall be accompanied by a certificate signed by an authorised officer(s) of TRA substantially in the form as set out in the Schedule. The authorised officer(s) shall be any person who is appointed as such by TRA and shall be subject to such change(s) as deemed necessary by TRA from time to time. TRA may not make a demand in any other manner except as expressly provided in this Guarantee.

All payments by the Bank to TRA shall be by way of Omani Rial crossed cheque, drawn on a bank in Sultanate of Oman and made in favour of the "Telecommunications Regulatory Authority".

The Bank shall pay TRA within five (5) business days after the date on which TRA makes a demand of a relevant sum of the Guaranteed Amount on the Bank, failing which the Bank shall pay interest to TRA at the prevailing prime rate of the bank. The term "Business Day" means a day (other than a Friday, a Saturday or a public holiday in Sultanate of Oman) on which commercial banks are open for business in Sultanate of Oman.

The Bank shall not revoke this Guarantee during its currency without TRA's prior written consent and further agrees that the guarantee herein shall be enforceable until TRA discharges this Guarantee.

This Guarantee shall take effect on the date of the License, **{Date of License}** and shall remain in force up to and including **{Due date for completion of commitments}** ("Guarantee Validity Period"). TRA may serve its demand on the Bank at any time after the expiration of the Guarantee Validity Period but prior to the expiration of one (1) month after the Guarantee Validity Period.

A person who is not a party to this Guarantee has no right under the Contracts (Rights of Third Parties) Telecommunications Regulatory Authority to enforce any terms of this Guarantee.

This Guarantee shall be governed by and construed in accordance with the laws of Sultanate of Oman and both parties hereto shall submit to the exclusive jurisdiction of the courts of Sultanate of Oman.

The bank:

The authorized signatories: